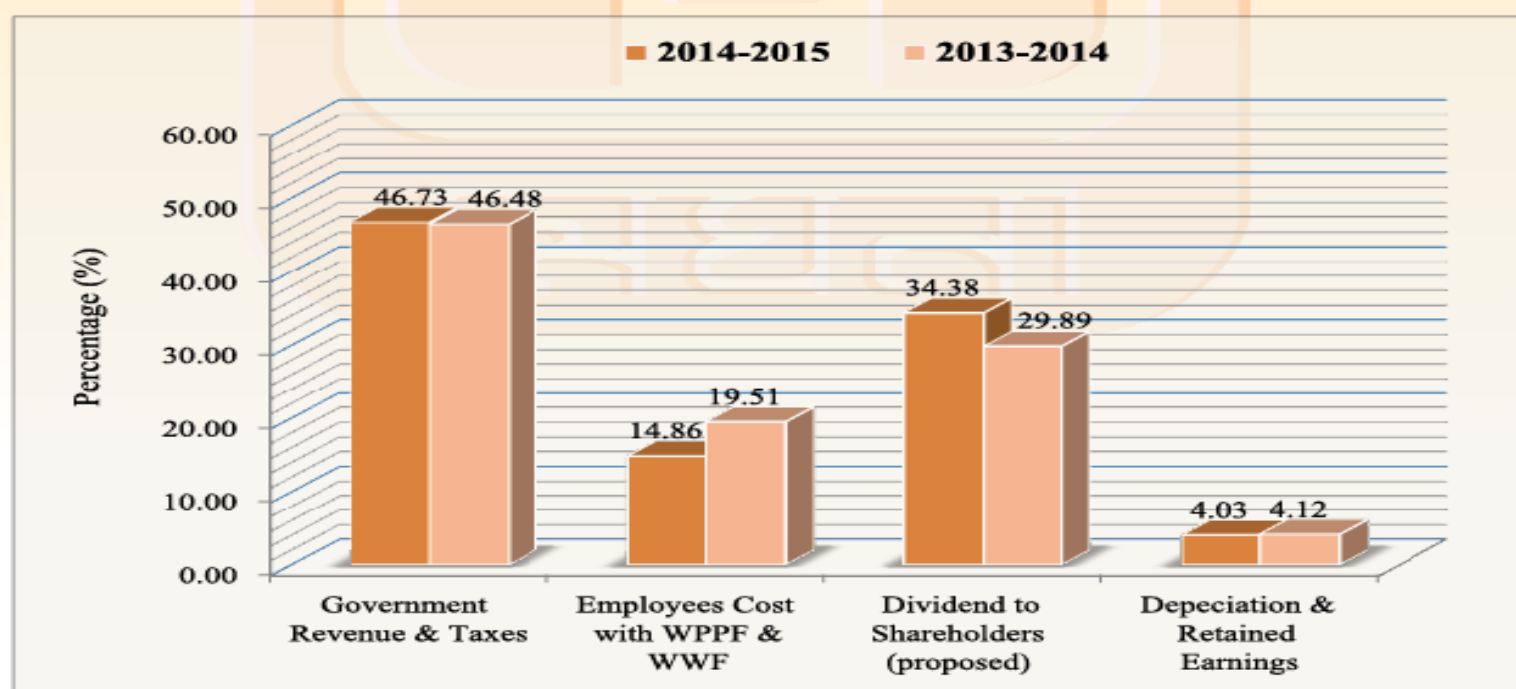


## VALUE ADDED STATEMENT

	2014-2015		2013-2014	
	Taka in Lac	%	Taka in Lac	%
Turnover & Other income	1459712.43		1552156.65	
Less : Purchasing Cost and Services	(1426659.57)		(1520892.81)	
	<b>33052.86</b>	<b>100.00</b>	<b>31263.84</b>	<b>100.00</b>
APPLIED TO :				
Government Revenue & Taxes	15445.00	46.73	14530.38	46.48
Employees Cost with WPPF & WWF	4911.14	14.86	6100.70	19.51
Dividend to Shareholders (proposed)	11362.69	34.38	9345.94	29.89
Depreciation & Retained Earnings	1334.03	4.03	1286.82	4.12
	<b>33052.86</b>	<b>100.00</b>	<b>31263.84</b>	<b>100.00</b>



## PERFORMANCE PROFILE :

Figure in lac

DESCRIPTION	2014-2015	2013-2014	2012-2013	2011-2012	2010-2011
<b>FINANCIAL</b>					
Sales/Income from Operations	36423.82	41155.30	32939.47	24980.96	17008.33
Gross Profit	15587.49	14067.46	13199.37	11941.60	10146.00
Depreciation	934.44	872.33	779.83	626.69	512.69
Interest/Financing Charges	1741.39	1404.79	1382.21	1271.79	1044.60
Net Profit After Tax	20347.80	23598.30	18643.78	13920.99	8920.19
Dividend	11362.69	10329.72	7378.37	4729.73	3153.15
Retained Earnings	399.59	414.48	145.91	380.50	689.24
<b>INTERNAL RESOURCES GENERATED</b>					
<b>WHAT COMPANY OWN'S</b>					
Gross Fixed Assets	16142.65	15032.17	13345.39	10809.96	9268.71
Accumulated Depreciation	8461.20	7526.76	6654.43	5874.60	5247.91
Net Fixed Assets	7681.45	7505.41	6690.96	4935.36	4020.80
Capital Work in Progress	3004.52	2313.53	1362.00	1319.39	365.99
Non Current Assets	10685.97	9818.94	8052.96	6254.75	4386.79
Deffered Income Tax	601.98	865.18	552.12	388.98	450.96
<b>WHAT COMPANY OWES</b>					
Net Worth	80633.89	69632.03	51772.47	35966.53	23743.39
Paid-up Capital	10821.61	10821.61	9837.83	8198.19	6306.30
Reserves	58050.00	49050.00	36050.00	24550.00	15050.00
Un-appropriated Profit	399.59	414.48	145.91	380.50	689.24
<b>FUND FLOW</b>					
Profit after tax	20347.80	23598.30	18643.78	13920.99	8920.19
Depreciation	934.44	872.33	779.83	626.69	512.69
Paid-up Capital	10821.61	10821.61	9837.83	8198.19	6306.30
Provision for deferred tax	601.98	865.18	552.12	388.98	450.96
Provision for Gratuity	475.58	1646.55	2171.80	1961.97	2011.18

DESCRIPTION	2014-2015	2013-2014	2012-2013	2011-2012	2010-2011
<b>CONTRIBUTION TO EXCHEQUER (In lac Tk)</b>					
VAT	3843	3665	2914	3333	2836
Customs Duty	4384	3449	3255	4110	3480
Income Tax	6785	6987	6482	4372	2665
Dividend (BPC)	6666	5483	3367	1665	1188
Others (River dues & all other taxes)	1582	1260	762	707	693
<b>Total :</b>	<b>23260</b>	<b>20844</b>	<b>16780</b>	<b>14187</b>	<b>10862</b>
<b>RATIOS &amp; OTHERS</b>					
Gross Profit/Sales (%)	1.08	0.92	0.95	1.03	1.19
Net Profit/Sales (%)	1.41	1.55	1.34	1.20	1.05
Earnings per Share (Tk)	18.80	23.99	22.74	22.07	18.39
Cash Dividend per Share (Tk)	10.50	9.50	7.00	4.50	3.50
Stock Dividend per Share (Tk)	-	1.00	2.00	3.00	3.00
Av. Sales/Employee (Lac Tk)	3037.22	3114.04	2804.85	2401.23	2096.54
Av. Net Profit/Employee (Lac Tk)	42.93	48.16	37.59	28.70	22.03
Debt to Equity Ratio	6.30 Times	5.88 Times	7.48 Times	9.46 Times	9.21 Times
<b>MAN POWER (Nos)</b>					
	474	490	496	485	405
<b>SALES VOLUME (M.Ton)</b>					
HOBC	48746	46689	42786	41231	23395
MS	50949	55825	51402	47711	43365
SKO	104270	117527	130515	143990	161822
HSD	1222673	1184220	1087054	1145206	1169692
JBO	6184	7897	9329	7701	5718
FO	341584	497701	487391	330134	150817
LPG & Battery Water	4442	4498	5208	5432	4870
Bitumen	21241	26284	22883	23829	9668
Lubricants	8646	7974	7654	7487	8322
<b>Total</b>	<b>1808735</b>	<b>1948615</b>	<b>1844222</b>	<b>1752721</b>	<b>1577669</b>
<b>MARKETING NETWORKS (Nos)</b>					
Regional Office	4	4	4	4	4
Depots	18	18	18	17	17
Filling Stations	645	614	588	548	521
Packed Point Dealers	196	181	172	152	152
Agents	1128	1190	1147	1079	1048
LPG Dealers	1263	1277	1280	1129	949
<b>REGION WISE SALES (Lac Tk)</b>					
Chittagong	295293	308150	324937	239737	177211
Dhaka	583313	629338	573805	469350	331432
Khulna	342651	364093	291702	278646	204988
Bogra	218385	224300	200762	176862	135469
<b>Total</b>	<b>1439642</b>	<b>1525881</b>	<b>1391206</b>	<b>1164595</b>	<b>849100</b>

## FIVE YEARS OPERATIONAL AND FINANCIAL DATA

TAKA IN LAC

Particulars	2014-2015	2013-2014	2012-2013	2011-2012	2010-2011
1. Authorised Capital	40000.00	40000.00	40000.00	40000.00	40000.00
2. Paid up Capital	10821.61	9837.83	8198.19	6306.30	4851.00
3. Net Assets	80633.89	69632.03	51772.47	35966.53	23743.39
4. Turnover	1439642.24	1525881.49	1391206.14	1165119.51	849099.95
5. Gross Margin	15587.49	14067.46	13199.37	11941.60	10145.99
6. Overheads	8139.68	8634.15	6631.14	5594.35	4678.21
7. Trading Profit	8213.95	6245.98	6926.15	6530.16	5692.46
8. Other Income	20070.19	26275.17	19382.19	12856.45	6862.33
9. Profit Before WPPF & Taxation	28284.14	32521.15	26308.34	19386.61	12554.79
10. Contribution to WPPF	1414.21	1626.06	1315.42	969.33	627.74
11. Profit before Taxation	26869.93	30895.09	24992.92	18417.28	11927.05
12. Provision for Income Tax with deferred	6522.14	7296.80	6349.14	4496.29	3006.87
13. Profit After Taxation	20347.80	23598.30	18643.78	13920.99	8920.18
14. Net profit available for appropriation	20762.28	23744.20	19024.28	14610.23	9442.39
15. Amount of Proposed Cash Dividend	11362.69	9345.94	5738.73	2837.84	1697.85
16. Earning Per Share (EPS)-Taka	18.80	23.99	22.74	22.07	18.39
17. Restated Earning Per Share-Taka (10.82,16,108 Shares)	-	21.81	18.95	19.12	14.14
18. Rate of Dividend (Cash)	105%	95%	70%	45%	35%
19. Bonus Share Issued	-	10%	20%	30%	30%
20. Net Assets Per Share Tk.	74.51	70.78	71.11	57.03	45.45
21. Shareholders Funds/Equity	80633.89	69632.03	51772.47	35966.53	23743.39
22. Return on Shareholders Funds (%)	25.23	33.89	36.01	38.71	37.57
23. No. of Shares (Paid up)	108216108	98378280	81981900	63063000	48510000
24. Manpower (Nos.):					
Officers	134	138	135	108	112
Staff and Workers	340	352	361	377	293
<b>Total Manpower (Nos.)</b>	<b>474</b>	<b>490</b>	<b>496</b>	<b>485</b>	<b>405</b>