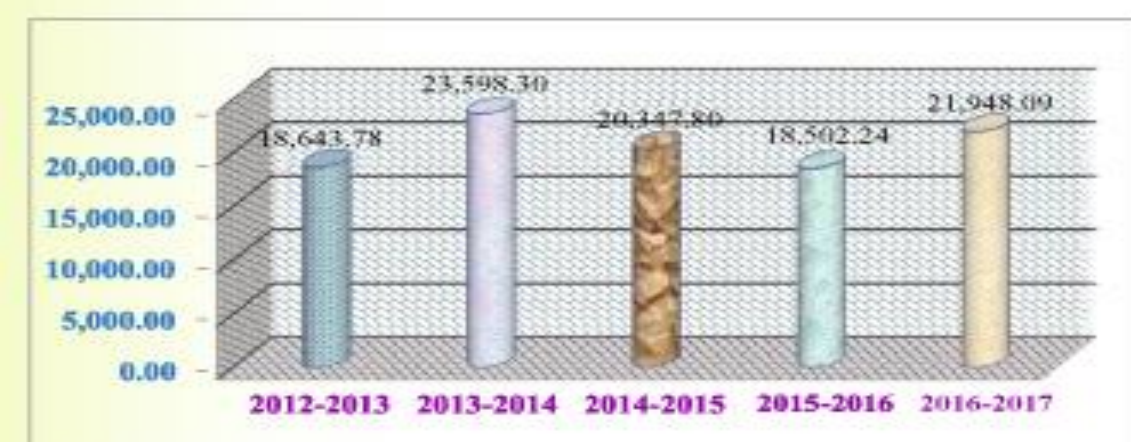


NET PROFIT AFTER TAX



Financial Year	Net Profit After Tax (Lac Taka)
2012-2013	18,643.78
2013-2014	23,598.30
2014-2015	20,347.80
2015-2016	18,502.24
2016-2017	21,948.09



Financial Year	Cash Dividend	Stock Dividend
2012-2013	70%	30%
2013-2014	95%	5%
2014-2015	105%	0%
2015-2016	105%	0%
2016-2017	110% (Proposed)	0%

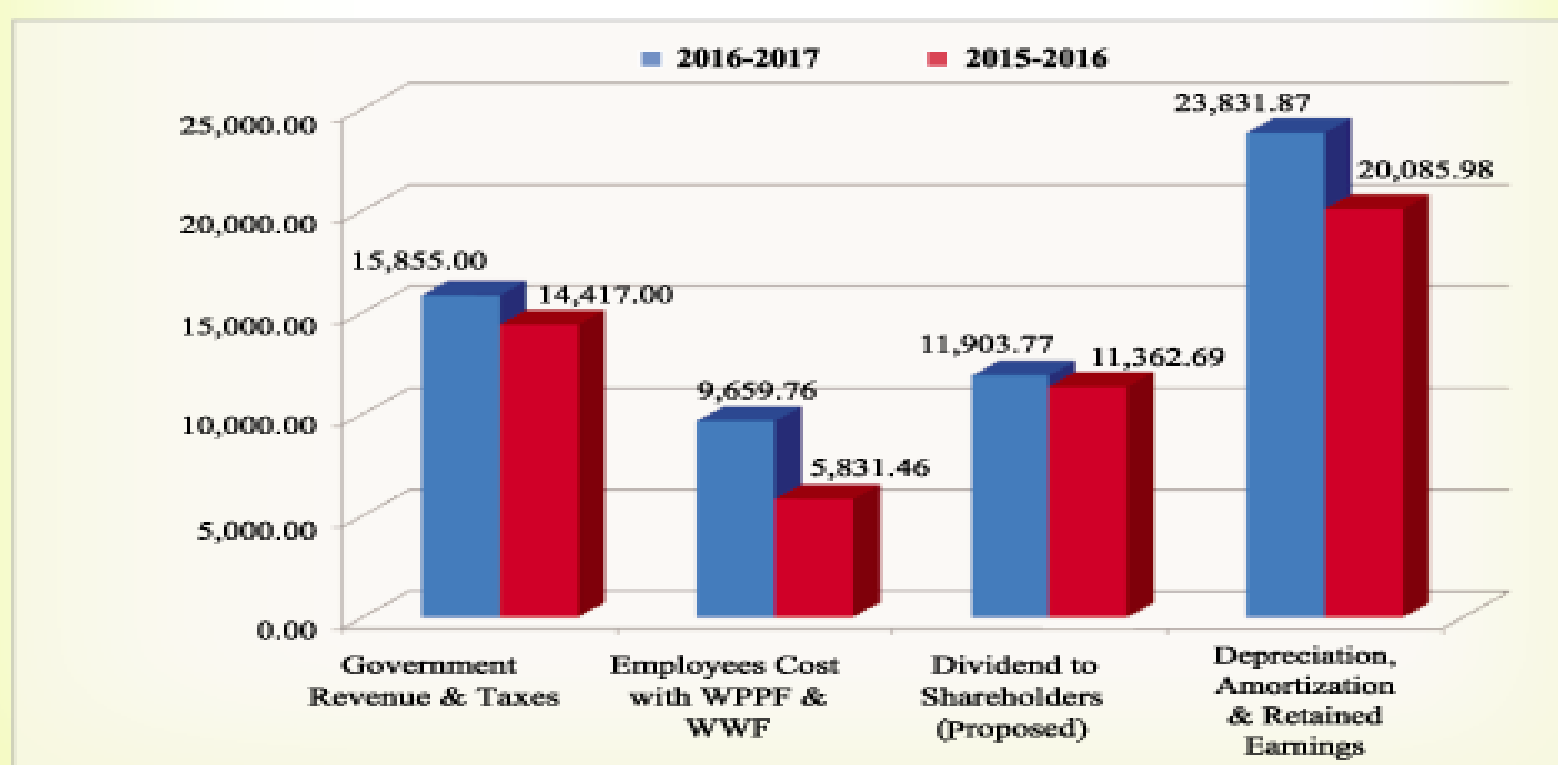
PERFORMANCE PROFILE :

Figure in lac

DESCRIPTION	2016-2017	2015-2016	2014-2015	2013-2014	2012-2013
FINANCIAL					
Sales/Income from Operations	45286.40	36006.61	36423.82	41155.30	32939.47
Gross Profit	20430.55	13484.87	15587.49	14067.46	13199.37
Depreciation /Amortization	1344.65	1184.15	934.44	872.33	779.83
Interest/Financing Charges	1920.45	1782.28	1741.39	1404.79	1382.21
Net Profit After Tax	21948.09	18502.24	20347.80	23598.30	18643.78
Dividend	11903.77	11362.69	11362.69	10329.72	7378.37
Retained Earnings	22487.23	18901.83	20762.28	23744.20	19024.28
INTERNAL RESOURCES GENERATED					
WHAT COMPANY OWN'S					
Fixed Assets	23102.05	20192.31	16142.65	15032.17	13345.39
Accumulated Depreciation	(10823.82)	(9562.26)	(8461.20)	(7526.76)	(6654.43)
Net Fixed Assets	12278.23	10630.05	7681.45	7505.41	6690.96
Capital Work in Progress	559.53	1060.38	3004.52	2313.53	1362.00
Non Current Assets	13087.01	12022.77	10685.97	9818.94	8052.96
Deferred Income Tax	1233.09	801.91	601.98	865.18	552.12
WHAT COMPANY OWES					
Net Worth	98854.21	88268.81	80633.89	69632.03	51772.47
Paid-up Capital	10821.61	10821.61	10821.61	10821.61	9837.83
Reserves	75050.00	65050.00	58050.00	49050.00	36050.00
Un-appropriated Profit	583.46	539.14	399.59	414.48	145.91
FUND FLOW					
Profit after tax	21948.09	18502.24	20347.80	23598.30	18643.78
Depreciation & Amortization	1344.65	1184.15	934.44	872.33	779.83
Paid-up Capital	10821.61	10821.61	10821.61	10821.61	9837.83
Provision for deferred tax	1233.09	801.91	601.98	865.18	552.12
Provision for Gratuity	3588.08	818.12	475.58	1646.55	2171.80

VALUE ADDED STATEMENT

	2016-2017		2015-2016	
	Taka in Lac	%	Taka in Lac	%
Turnover & Other income	1569621.58		1442319.99	
Less : Purchasing Cost and Services	(1508371.18)		(1390622.86)	
	61250.40	100.00	51697.13	100.00
APPLIED TO :				
Government Revenue & Taxes	15855.00	25.89	14417.00	27.89
Employees Cost with WPPF & WWF	9659.76	15.77	5831.46	11.28
Dividend to Shareholders (Proposed)	11903.77	19.43	11362.69	21.98
Depreciation, Amortization & Retained Earnings	23831.87	38.91	20085.98	38.85
	61250.40	100.00	51697.13	100.00



DESCRIPTION	2016-2017	2015-2016	2014-2015	2013-2014	2012-2013
CONTRIBUTION TO EXCHEQUER (In lac Tk)					
VAT	3381	3215	3843	3665	2914
Customs Duty	3762	3595	4384	3449	3255
Income Tax	7363	6396	6785	6987	6482
Dividend (BPC)	6984	6666	6666	5483	3367
Others (River dues & all other taxes)	1349	1211	1582	1260	762
Total :	22839	21083	23260	20844	16780
RATIOS & OTHERS					
Gross Profit/Sales (%)	1.32	0.95	1.08	0.92	0.95
Net Profit/Sales (%)	1.42	1.30	1.41	1.55	1.34
Earnings per Share (Tk)	20.28	17.10	18.80	23.99	22.74
Cash Dividend per Share (Tk)	11.00	10.50	10.50	9.50	7.00
Stock Dividend per Share (Tk)	-	-	-	1.00	2.00
Av. Sales/Employee (Lac Tk)	3382.19	3114.64	3037.22	3114.04	2804.85
Av. Net Profit/Employee (Lac Tk)	48.03	40.58	42.93	48.16	37.59
Debt to Equity Ratio	6.94	7.02	6.30	5.88	7.48
MAN POWER (Nos)					
SALES VOLUME (M.Ton)					
HOBC	72449	55785	48746	46689	42786
MS	73585	41107	50949	55825	51402
SKO	70247	91410	104270	117527	130515
HSD	1528362	1331350	1222673	1184220	1087054
JBO	6336	5859	6184	7897	9329
FO	295662	244291	341584	497701	487391
MTT & SBPS	473	-	-	-	-
LPG & Battery Water	4755	4394	4442	4498	5208
Bitumen	16625	12685	21241	26284	22883
Lubricants	9543	8611	8646	7974	7654
Total	2078037	1795492	1808735	1948615	1844222
MARKETING NETWORKS (Nos)					
Regional Office	4	4	4	4	4
Depots	18	18	18	18	18
Filling Stations	735	699	645	614	588
Packed Point Dealers	156	156	196	181	172
Agents	876	876	1128	1190	1147
LPG Dealers	1253	1253	1263	1277	1280
REGION WISE SALES (Lac Tk)					
Chittagong	316929	303237	295293	308150	324937
Dhaka	636399	567574	583313	629338	573805
Khulna	350688	320780	342651	364093	291702
Bogra	241644	228686	218385	224300	200762
Total	1545660	1420277	1439642	1525881	1391206

FIVE YEARS OPERATIONAL AND FINANCIAL DATA

TAKA IN LAC

Particulars	2016-2017	2015-2016	2014-2015	2013-2014	2012-2013
1. Authorised Capital	40000.00	40000.00	40000.00	40000.00	40000.00
2. Paid up Capital	10821.61	10821.61	10821.61	9837.83	8198.19
3. Net Assets	98854.21	88268.81	80633.89	69632.03	51772.47
4. Turnover	1545660.23	1420276.99	1439642.24	1525881.49	1391206.14
5. Gross Margin	20430.55	13484.87	15587.49	14067.46	13199.37
6. Overheads	13978.42	9587.63	8139.68	8634.15	6631.14
7. Operating Profit	7346.63	4375.98	8213.95	6245.98	6926.15
8. Non-Operating Income	23961.35	22043.00	20070.19	26275.17	19382.19
9. Profit Before WPPF & Taxation	31307.98	26418.97	28284.14	32521.15	26308.34
10. Contribution to WPPF	1565.40	1320.95	1414.21	1626.06	1315.42
11. Profit before Taxation	29742.58	25098.03	26869.93	30895.09	24992.92
12. Provision for Income Tax with deferred	7794.49	6595.78	6522.14	7296.80	6349.14
13. Profit After Taxation	21948.09	18502.24	20347.80	23598.30	18643.78
14. Net profit available for appropriation	22487.23	18901.83	20762.28	23744.20	19024.28
15. Amount of Proposed Cash Dividend	11903.77	11362.69	11362.69	9345.94	5738.73
16. Earning Per Share (EPS)-Taka (*Restated)	20.28	17.10	18.80	*21.81	*18.95
17. Rate of Dividend (Cash)	110%	105%	105%	95%	70%
18. Bonus Share Issued	-	-	-	10%	20%
19. Net Assets Per Share Tk. (*Restated)	91.35	81.57	74.51	*64.35	*47.84
20. Shareholders Funds/Equity	98854.21	87773.44	80633.89	69632.03	51772.47
21. Return on Shareholders Funds (%)	22.20	21.08	25.23	33.89	36.01
22. Manpower (Nos.):					
Officers	146	135	134	138	135
Staff and Workers	311	321	340	352	361
Total Manpower (Nos.)	457	456	474	490	496